



vCISO A CTI Security Advisory Service

REDUCE RISK: RETAIN TOP SECURITY OFFICER TALENT WITHOUT THE OVERHEAD

According to the Ponemon Institute's 2017 Cost of Data Breach Study, the average cost of a data breach is \$3.62 million, with an average of 24,000 records lost per incident. At the material cost of \$141 per record and with untold reputational costs, can you afford not to have a Chief Information Security Officer (CISO) on staff? With Forbes reporting a median salary of \$204k, not every business can afford to have a CISO at the ready to guard against breaches - until now.

CTI makes it easy to gain access to highly experienced and qualified CISO talent without the burden of carrying a full-time salary. The vCISO offering provides our clients the opportunity to work with their own security officer to develop a customized, ongoing cybersecurity hygiene protocol on a part-time basis.

SERVICE OVERVIEW

The Cybersecurity landscape changes with every new threat, and having a CISO on staff will allow you to address security concerns as they present themselves.

Your part-time CISO is available to provide the following services at your request:

Serve as a Cybersecurity Officer, Manager, or Advisor:

Your CISO is available to dedicate time to your organization based on the number of hours purchased, which can be as little as 4 hours per month. The CISO resource will serve as leadership for your cybersecurity practices.

Customized Cybersecurity Hygiene Reporting:

Based on 50+ security controls, your CISO will review/audit current processes and provide remediation for processes going forward.

Internal and Field Sales Briefs:

Your CISO will coach sales personnel on implementing security controls, as well as educate and encourage sales staff to use a sound cybersecurity approach to win new customers.

Letters of Attestation:

Some regulations, such as 23 NYCRR 500, require a CISO's letter of attestation to maintain compliance.

Whether helping to develop internal controls, responding to IT security questionnaires, or working with end-user IT staff, your CISO will help to bring a new level of security expertise to your organization.

KEY BENEFITS

- A highly qualified skill set improves the outcome of your cyber security plan
- Enhance your adherence to security compliance
- Much faster and less expensive to start than with a full-time resource

OUR CLIENTS

We understand that our clients have choices and we partner with them to provide high quality services at a fair value. Their success is our success.

CONTACT US

CTI is a provider of security, platform and analytic solutions located in Burlington, Mass., serving customers in New England, Metro New York, Metro Atlanta, and beyond.

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ABOUT CTI

CTI solves business problems by providing services spanning business advisory, technology, and advanced analytics. We help companies envision, design, implement and manage complex data-centric business solutions. Our approach is to understand your business strategy before evaluating how data can strengthen your goals. We focus on producing meaningful insights from your data asset. We expose those insights, embedding them into your business processes while guiding user adoption for a more data-driven culture.